

Principal Consultant, Efeca.

We are looking for a motivated Senior/Principal Consultant to support leading public and private sector clients on responsible sourcing of forest and deforestation related commodities including biomass, timber, palm oil, soya and cocoa. You will be expected to work with our expanding and dynamic team of experts to support and expand our client base which includes DFID, Defra, European Commission, Bank of England, RSPO, FSC, PEFC, Unilever, Kingfisher Plc, Sky and Samsung Electronics.

Location

The position will be based in Bournemouth. Home-based location with regular visits to the Bournemouth office may be considered for the right candidate. Regular national and international travel.

Job description

Across commodities you will provide senior technical expertise including, but not limited to, sustainability and regulatory strategy development and implementation, including those focused on tackling deforestation. You will lead the delivery of client support in a number of areas including client programme and policy development, compliance and performance management to include gap assessments and supply chain mapping and overseeing policy implementation and verification through leading data assurance activities. You will also need to support clients through leading training and capacity development and will represent Efeca during facilitation and speaking at key stakeholder events.

You will be expected to expand this work stream in accordance with changing private and public sector agendas and market drivers to cover wider corporate social responsibility (CSR) and supply chain sustainability issues.

Efeca's team of technical experts provides advice and support to develop, implement, monitor, evaluate and report on national and international policies, regulations and private sector commitments, both voluntary and mandatory, on the sustainable and legal sourcing of natural resources, with a focus on agricultural and forest commodities. Clients include leading governmental, intergovernmental and donor organisations, certification schemes, as well as major financial institutions and blue chip companies.

With experience in over 30 countries and team members and associates all over the world, we provide in-depth insight and independent support to clients across the public and private sectors, research and civil society across a wide range of commodities including palm oil, soy, timber, woodfuel, sugar, coffee, tea, cocoa and carbon.

Roles and responsibilities

In addition to the technical work above and in close cooperation with the Efeca team, the Principal Consultant will be expected to:

- Provide high level professional technical inputs to Efeca's work programmes;
- Win and manage work projects to budget, work plan and client expectations;
- Grow the Efeca client portfolio, develop and maintain client relationships;

- Undertake business development activities (for example speaking at conferences, writing proposals, wider marketing activities as required);
- Provide training and development to support the growth of Efeca's team (internal staff and network of associates); and
- Undertake other tasks as and when required.

Experience, skills and qualifications

Successful candidates will need to demonstrate the following attributes.

- At least 10 years of experience in providing support to international and UK public and private sector clients (Essential);
- Relevant degree in a related field (Essential) and relevant post-graduate qualification in a related field (Desirable);
- An influential communicator with excellent interpersonal, client liaison and networking skills, able to deliver training and facilitate meetings on technical subjects confidently (Essential);
- Existing client network and proven experience of generating business from this (Essential);
- Strong analytical skills for assessing policy and sustainability metrics and problem solving with ability to translate complex sustainability issues into practical solutions (Essential);
- Ability to work independently with minimal supervision (Essential);
- Excellent fluent written and oral communications skills in English (Essential);
- Written and oral communication skills in a second language (Desirable); and
- Willingness to travel globally as and when required (Essential).

Employment Type

Full-time, with opportunities for flexible working.

Closing date

Applications should be submitted by close of play Thursday 31 August.